7. Export of Goods

- 1) A Resident exporter shall receive the proceeds of its Export of Goods in Malaysia:
 - (a) in Ringgit or Foreign Currency which shall be placed in a Ringgit account or Trade FCA, as the case may be, maintained with a LOB;
 - (b) in full value excluding any
 - approved deductions:
 - (i) agency commission including advertising or promotion expenses;
 - (ii) handling charge including freight and insurance or takaful costs;
 - (iii) administrative error;
 - (iv) discount by the Resident exporter;
 - (v) quality and/or quantity claim;
 - (vi) short-shipment;
 - (vii) shut-out;
 - (viii) write-off arising from fraud;
 - (ix) goods that the Resident exporter does not own but is receiving payment for value added input; or
 - (x) buyer is under liquidation.
 - amount spent for approved offsetting or writing-off arrangements:
 - (i) import of goods and services by the Resident exporter;
 - (ii) warranty claim by the buyer;
 - (iii) dividend payment by the Resident exporter;
 - (iv) other Current Account Transactions:
 - (v) repayment of Foreign Currency Borrowing obtained by the Resident exporter in accordance with FEP Notice 2;
 - (vi) liquidation of the Non-Resident buyer; or
 - (vii) the Resident exporter is unable to receive the proceeds of its Export of Goods from the Non-Resident buyer after at least twenty-four (24) months from date of shipment despite following up with the Non-Resident buyer.
 - (c) earlier than or in accordance with the payment date of the export contract which shall not exceed six (6) months from the date of shipment. However, where any of the circumstances listed in below, the Resident exporter may receive the proceeds of its Export of Goods up to twenty-four (24) months from the date of shipment:

- i. The Resident exporter has no control over the delay in receiving the proceeds of its Export of Goods due to unexpected circumstances, including but not limited to:
 - 1) buyer in financial difficulties;
 - 2) buyer cancels, delays, disputes or does not respond to request for payment;
 - 3) restriction on foreign exchange transactions in the buyer's country;
 - 4) quality and/or quantity claims; or
 - 5) incidence of fraud.
- ii. The Resident exporter has exported goods on credit terms of up to twenty-four (24) months from the date of shipment to the buyer for:
 - 1) consignment sale; or
 - 2) goods that involve testing and commissioning.
- 2) Non-receipt of proceeds of Export of Goods is allowed for goods exported:
 - (a) under a border trade agreement entered into by the Government of Malaysia with any foreign government; or
 - (b) where the goods are not for sale, as follows:
 - i. gift, donation, personal effects or business sample;
 - ii. goods that are exported for further processing, testing, repairing, exchange or exhibition, and subsequently will be imported back to Malaysia; or
 - iii. goods belonging to a Non-Resident that are exported after an exhibition in Malaysia or upon expiry of a lease or rental.

Foreign currency of proceed form export of goods shall be placed into Trade FCA, where examples of permissible sources of funds for Trade FCA are as follow:

Permissible sources:

- 1) Proceeds of the export of goods.
- Settlement of domestic trade from another Resident within the global supply chain* as permitted under FEP Notice 4.
- 3) Any amount for same-party transfers from Trade or Investment FCA.

- 4) Other foreign currency funds arising from transaction permitted under the FEP Notices.
- * A business activity where a resident imports goods or services to support production or distribution of goods or services by a resident exporter for the resident exporter's export activities. This includes domestic trade in goods or services between the resident importer and the resident exporter undertaken through a resident intermediate entity. This includes pass-through payments for domestic trade in goods or services undertaken via resident intermediate entities along the Global Supply Chain.

Uses of funds:

Funds from Trade FCA could be used for:

- Settlement of domestic trade from another Resident within the global supply chain as permitted under FEP Notice 4.
- 2) All permissible purposes in the FEP Notices including investment in Foreign Currency Asset (incl. transfers to Investment FCA) up to the permitted aggregated investment limit in FEP Notice 3.
- 3) Any amount for same-party transfer into Trade FCA.

The documents required to support the handling of Trade FCA are as follow:

Purpose	Examples of document to support transaction (non-exhaustive)
Ascertaining exporters' status and export repatriation trend	Export invoice, Bill of Lading, Purchase order, Delivery order, Supply contract, Payment advice, Customs K2 Form
Ascertaining exporters' reason for export offsetting / writing-off arrangement	Import invoices, Contract Agreement, Dividend declaration